

ANNUAL REPORT

July 2023 - June 2024



FORWARD

“In December 2023, WTW reached the milestone of 2 MILLION lives impacted through our work!”

This year has been a special year, not only for the team but for me personally. We celebrated a record number of people reached, 300,000+ in a single year, AND we also celebrated our 20th anniversary!

It doesn't feel like 20 years though. I reckon it's similar to how I feel watching my kids grow up. My oldest son turned 16 this year and I'm having a hard time figuring out where the 16 years went. When you watch something you love beyond comprehension grow I guess it goes by in a flash.

I don't know what's in store for the next 20 years. But I'll do my best to savor every moment, the fun ones and the tough ones, because in a flash those will all be gone too.

My prayer is that when we look back in the wake from where we have come, the ripples will have reached far beyond what we can see with our eyes and the depth can only be measured with our hearts.



Doc Hendley
WTW Founder & President

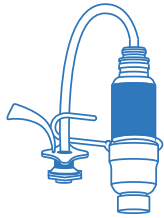


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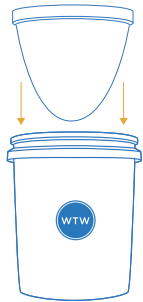
OUR YEAR IN NUMBERS

JULY 1, 2023- JUNE 30, 2024

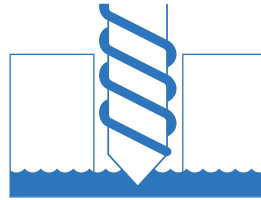
303,868 Total Lives Impacted



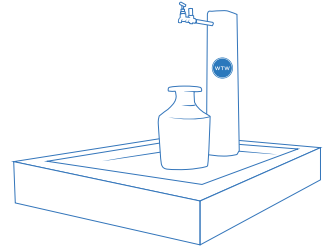
21,890
Membrane
Filters



1,517
Ceramic
Filters

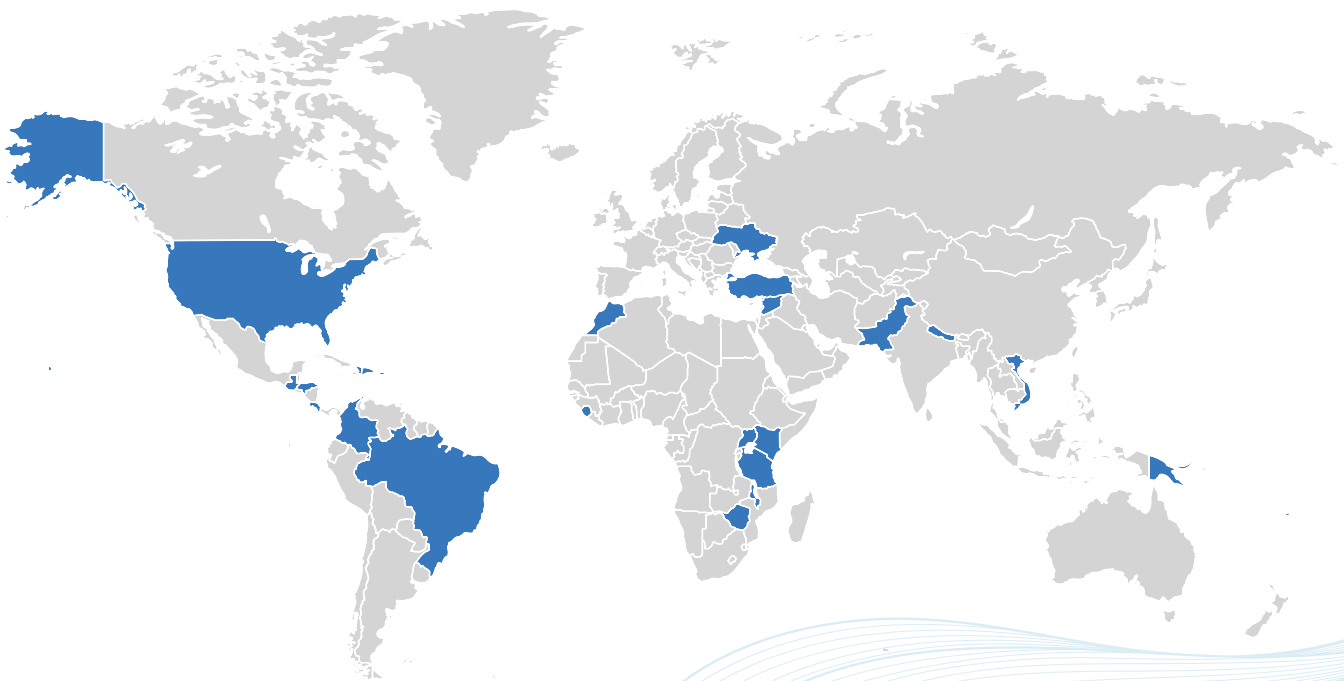


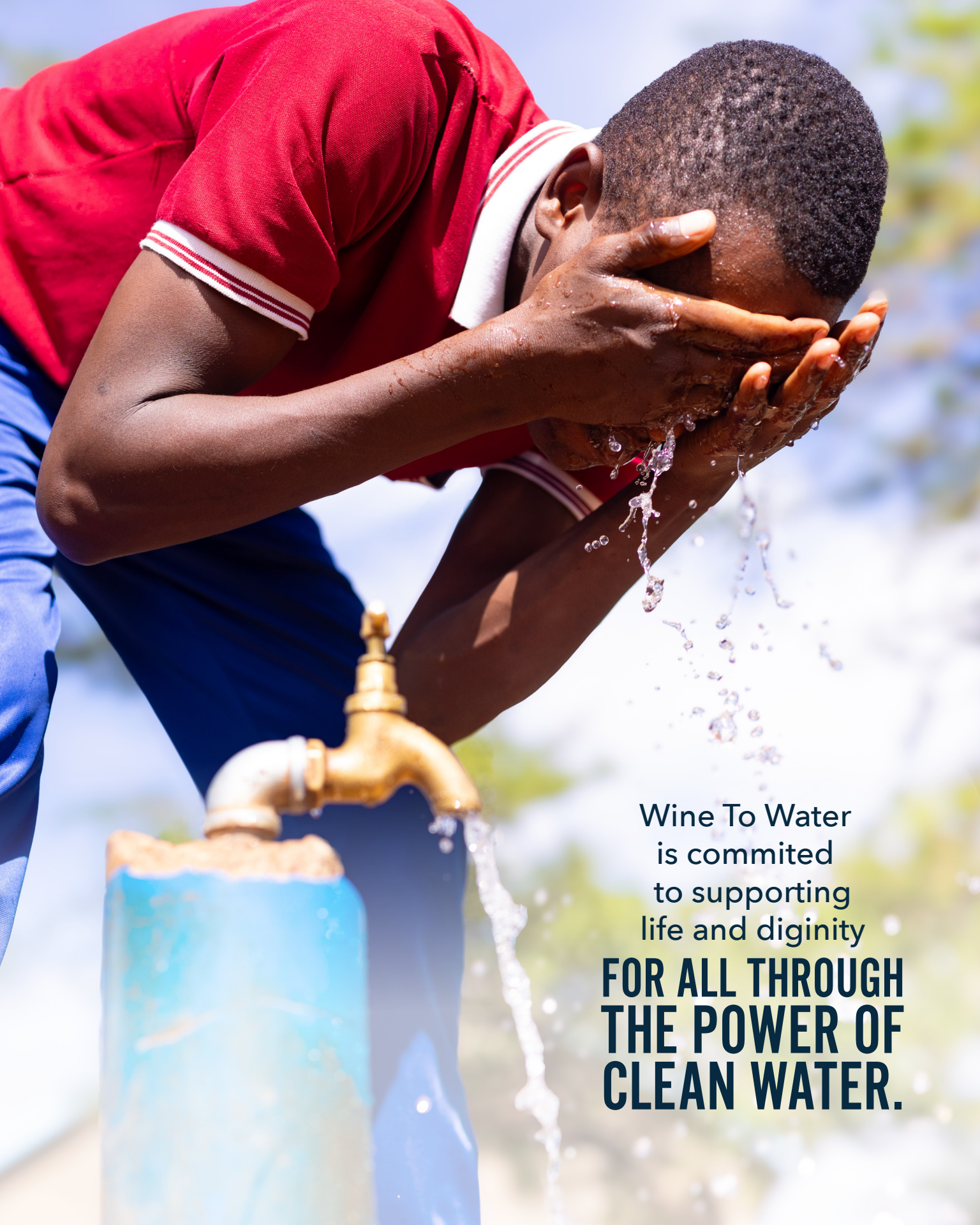
10
Wells
Drilled



6
Community
Water Systems

23 COUNTRIES • 357 COMMUNITIES • 125 SCHOOLS • 90 HEALTH CARE FACILITIES





Wine To Water
is committed
to supporting
life and dignity

**FOR ALL THROUGH
THE POWER OF
CLEAN WATER.**

NEPAL

PROGRAM SPOTLIGHT: **WASH in Schools**

The WTW Nepal team is working with local schools to transform water access, sanitation, and hygiene (WASH) facilities and change students' lives. Many schools did not have bathrooms or water access, and when they did, it was substandard. Better resources in conjunction with vital education around topics such as handwashing and menstrual health management provide a comprehensive path towards change.

“THIS PROGRAM MAKES A TANGIBLE DIFFERENCE BY TRANSFORMING SCHOOLS INTO SAFE, CLEAN, AND INCLUSIVE SPACES, SIGNIFICANTLY REDUCING HEALTH-RELATED ABSENCES AND EMPOWERING STUDENTS TO ACHIEVE THEIR FULL POTENTIAL.”



Shailee Chitrakar
Program Assistant | Nepal

▲ In Nepal, women gather to learn more about menstrual health management.

16,122 LIVES IMPACTED

77 Communities Impacted

1,659 Reusable menstrual products

1,880 Filters Distributed

A YEAR IN NUMBERS >

DOMINICAN REPUBLIC

Opportunities Bloom From Clean Water Access

The Dominican Republic is a rich, vibrant country with a wide variety of clean water access. In the small agricultural community of La Vijiā, residents relied on untreated piped water from a nearby aqueduct. **Wine To Water visited the community and together determined that the water being used wasn't safe to drink.** After the community expressed interest in our ceramic filters, the WTW Dominican Republic team led informational sessions and provided sanitation and hygiene education.

By February 2024, over 30 ceramic filters were distributed, impacting 211 residents. This access to clean water saved families from buying bottled water. Community members Soany Valdez and Mrs. Hilda Oviedo shared how these

savings enabled them to purchase fruit trees from the Ministry of Agriculture, providing the opportunity to sell produce at local markets. This initiative not only gave them access to clean water but also created an income source. La Vijiā's story demonstrates how **clean water empowers communities and leads to a brighter economic future.**



A YEAR IN NUMBERS >

3,916 LIVES IMPACTED

484 Ceramic Filters Distributed

43 Rainwater Harvesting Systems

35 Communities Impacted

▲ Every year, WTW produces and distributes hundreds of ceramic water filters to communities throughout the Dominican Republic

TANZANIA

“The Largest School Water Project Ever in the District”

Eluway Primary School and the surrounding community have long struggled with a severe water crisis. With over 600 students, the school faced daily water shortages. Young girls walked over 3 kilometers each day only to drink dirty water from shared ponds, causing frequent cases of cholera.

To respond to these challenges, Wine To Water Tanzania and partners drilled a borehole and installed a reverse osmosis water treatment system, capable of producing 10,000 liters of clean water per hour. Mr. Daudi, the Eluway village Chairman, says it is “the largest school water project ever constructed in our district.”

This project supports clean drinking water, hygiene, and sanitation at Eluway Primary so that students can focus on their studies and girls will no longer have to walk for water. Moreover, the community also has access to clean water for several hours a day, benefitting the health of everyone in Eluway! **The work done in this community is a testament to the power of collective effort and will result in change that ripples out for generations.**

A YEAR IN NUMBERS >

14,832 LIVES IMPACTED

3 New Wells Drilled

3 Community Water Systems

1,033 Ceramic Filters Distributed



AMAZON

COMMUNITY SPOTLIGHT: **Santa Maria**

Wine To Water's Amazon team has been working with the community of Santa Maria for many years. Through continued trust and partnership with the community, WTW was able to pilot a new community bathroom with a sink, shower, toilet, and biodigester septic system. Residents established a cleaning and maintenance system and found usage for the effluent produced. WTW staff also conducted educational sessions to further stress the connection between clean water, sanitation, and hygiene. For the first time, many residents have a reliable toilet and shower only steps away from their homes!

“OUR GOAL IS TO PROVIDE THE COMMUNITY OF SANTA MARÍA WITH A PRIVATE, SAFE, DIGNIFIED AND ENVIRONMENTALLY FRIENDLY COMMUNITY BATHROOM THAT DOES NOT REQUIRE A TRADITIONAL SEPTIC SYSTEM AND IS CONSISTENT WITH THE GEOGRAPHIC LOCATION AND CULTURE OF THIS COMMUNITY IN THE BRAZILIAN AMAZON. THIS BATHROOM WAS DELIVERED MARCH 2ND AND WE HOPE IT IMPACTS THE LIVES OF 50 PEOPLE OF SANTA MARÍA, BRAZILIAN AMAZON.”



Claudia Patricia López Pachón
Program Manager | Colombia



▲ WTW Amazon team works to complete the construction of a new community bathroom.

5,423 LIVES IMPACTED

661	Membrane Filters
24	Reusable menstrual products
1	Bathroom constructed

A YEAR IN NUMBERS >

DISASTER RESPONSE

Thanks to hundreds of WTW Filter Build® events, over 14,594 filters were sent as life saving relief to disaster settings in 8 countries.

WTW responded to disasters in Brazil, Nepal, Tanzania, Morocco, Syria, Türkiye, Ukraine, and the US (Hawaii)

- **6,637 HYGIENE KITS DISTRIBUTED** among families who lost their homes as a result of the Hawaii wildfires
- **COMPLETION OF 3 COMMUNITY-WIDE WATER SYSTEMS** in Türkiye as part of our earthquake response.
- **SENT 5,000+ FILTERS TO PARTNERS IN UKRAINE, DRILLED 7 WELLS, AND PROVIDED SLEEPING BAGS** to communities suffering from the effects of the war.

WTW has been, and will continue to be, ready to respond in emergencies. We know that there is no one-size-fits all solution, and for that reason we are committed to adaptability and collaboration with the community, ensuring that the response is in line with their unique needs and visions for their long-term recovery.





OUR BIGGEST YEAR YET!

45,388 FILTERS + 164 EVENTS + 21 COUNTRIES

"After 16 years in banking and 6 in non-profits, overseeing our Wine To Water Filter Build® program is my happy place! The program offers an hour or more of significant impact, team cohesion, enlightenment, and the gratification of effecting positive change. Whether we're in a boardroom, a sunny patio, or halfway across the globe, the joy

of providing clean water through building filters never fails to light up faces. **THIS PAST YEAR WAS OUR MOST SUCCESSFUL YEAR EVER**, thanks to several new and returning partners! I invite you to join our mission by hosting a Wine To Water Filter Build® during your upcoming meeting, gathering, or corporate function. Let's Go!"



Mandy Freeman
Sr. Program Manager
Wine To Water Filter Build®



WASH PARTNERS

Thanks to our rapidly expanding Filter Build® program, WTW sent thousands of filters to our trusted WASH partners around the world. We also worked with these partners on water access projects and disaster relief efforts. This year alone, our WASH Partners impacted **19 Countries, 199 Communities, 89 Schools, and 82 Health Care Facilities.**



*Disaster Relief Locations

263,575 TOTAL LIVES IMPACTED

(all work except Global Field Offices)

- 23 WASH partners implementing globally
- 19,249 Membrane filters
- 6,637 Hygiene kits

WHAT'S NEXT:

We are gearing up for our most exciting and impactful year yet, with the goal to provide **OVER HALF A MILLION** people with access to safe drinking water.

We will continue to distribute filters, dig wells, implement community water systems, and lead WASH education programs as we strive towards integrating new clean water solutions that meet the cultures and needs of communities. **WTW can only continue doing this life changing work because of YOU. Join us for the extraordinary year ahead!**



JOIN US



- Join the Tap to become a monthly supporter
- Volunteer at our warehouse in Boone
- Host a Filter Build® event

The past year has been a year of innovation and growth for Wine To Water.

Our supporters continue to exceed our expectations. With a record number of filters sponsored through the Filter Build® program, we have been able to respond to multiple disasters and humanitarian crises across the globe simultaneously. Our partners volunteered in each WTW country office and continued to invest in our core programs to provide sustainable WASH solutions.

We can't **THANK YOU** enough

LEADING THE WAY



AAA Northeast
Absolute Software
Atlassian
Berkshire Hathaway HomeService
Black Cape, Inc.
Blue Ivy Partners, LLC
Caldwell Vineyard & Winery
Cathay Pacific
Cielo e Terra Vini
Cisco
Credit Acceptance
Crowe LLP
Davis Dauray Family Fund
Epiroc
Equinix, Inc.
Equitable
Fill It Forward
Financial & Insurance Conference Professionals

Financial Independence Group, Inc. (FIG)
Firstleaf
FM Global
Funding Circle
Give to Get
HOPE Worldwide
Hopkins & Carley
Huddle Agency
Latham & Watkins
Liaisons Corp
Logistick Inc
Merck
Montesquieu Winery
Motorola
Nationwide
Next Level Performance
O'Melveny
VBT Bicycling Vacations and

Country Walkers
Pour Les Femmes
Pure Storage
PwC
Salesforce
See Agency
SEI
Sutton & Associates
Tauk
TCW
TIAA
TRICOM
Voya
WERC
Word Rock Drills
Young Conaway Stargatt & Taylor LLP



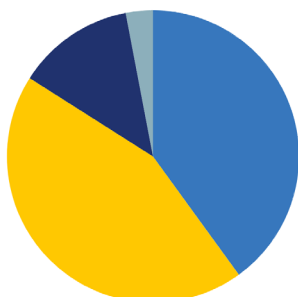
"Clean water flows because of YOU, and our partners' commitment and generosity allow us to grow our impact year after year. When I started at WTW, we were completing one community WASH project in each country annually. Now, WTW Nepal is completing six projects and is prepared to take on more! Companies like MetLife, Grand Circle, Ecolab, Xylem, Lenovo, and Thrivent continue to expand our partnerships, enabling us to reach more people with access to clean water while achieving their diverse company goals."

Courtney Mattar

Sr. Director of Development
& Partnerships

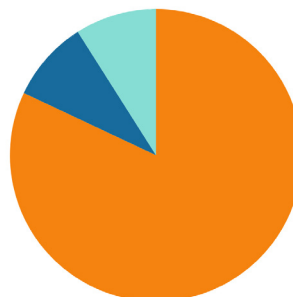
CONSOLIDATED STATEMENT OF FINANCIAL POSITION

As of August 27, 2024 with comparative totals from 2022/2023.
These numbers are unaudited as of July 1, 2024.



2023/2024 REVENUES

- 40% Contributions
 - 44% Program Revenue
 - 13% Non-cash Gifts
 - 3% Rental Income (UBI)
- Revenues: \$6,869,694



2023/2024 EXPENSES

- 82% Programs
 - 9% Development
 - 9% General & Administrative
- Expenses: \$5,548,103

	2023-2024	2022-2023
ASSETS		
Cash	\$2,394,504	\$2,534,065
Receivables	\$664,374	\$34,408
Other Current Assets	\$567,156	\$34,554
Inventory	\$814,183	\$792,851
Fixed Assets & Property *less accumulated depreciation	<u>\$3,657,837</u>	<u>\$3,858,899</u>
Total Assets	\$8,097,837	\$7,254,777
LIABILITIES		
Accounts Payable	\$84,955	\$28,871
Accrued Expenses	\$12,748	\$12,748
Other Current Expenses	\$171,285	\$236,141
Long-Term Liabilities	<u>\$2,302,157</u>	<u>\$2,697,035</u>
Total Liabilities	\$2,571,146	\$2,974,795
NET ASSETS		
Unrestricted	\$4,034,775	\$2,331,970
Temporarily Restricted	\$230,000	\$110,000
Net Revenue	<u>\$1,261,916</u>	<u>\$1,838,012</u>
Total Net Assets	\$5,526,691	\$4,279,982

BOARD OF DIRECTORS

Youssef B'Lal
David Cuthbert
Monica Fisher

Karen Fowler
Doc Hendley
Fonda Hopkins

Sahal Laher
Mike Nestor
Tim Ogden

Meena Sankaran
Rennik Soholt



THANK YOU

FOR ANOTHER GREAT YEAR!



winetowater

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